

The Challenge?



The Objectives

Sustain our support to existing beneficiaries.

Identify underprivileged windows who we can support.

The Aim

To raise donations from Corporate Bodies and Individuals and get underprivileged widows to register on the website.

The Audience

M/F, 18 - 45

Donor

- Individuals
- Corporate Bodies
- Government

Beneficiaries

- Widows
- Friends/Family of widow

PUTTING A FACE...



Friends/Families of widows



Widow



Donor, CEO Paystack



Donor, Country Manager Google



Corporate Bodies



Government

Facts - What Do we know about Widows

Often underprivileged women are too dependent on their husband.

When she becomes Widowed, she becomes vulnerable financially and lacks support from family. They are targeted by the predators for vested interest.

Widows in the society are not heard and those that were heard and empowered; the empowerment wasn't enough as the widow kept coming back, which has drained most NGOs.

Insights

There are well meaning Nigerians, who wants to make impact in the lives of underprivileged widows



If the objectives of CBA Foundation are well publicized, more well-meaning Nigerians will be able to give towards their cause.



CBA Foundation so far has impacted **9,211** widows, even with the limited budget and limited awareness.



Bringing onboard more donors will help the Foundation to make more impact in the life of underprivileged widows and our they can thrive!



CBA Foundation has a proven system that has & is impacting the lives of widows in Nigeria.







We Will Focus On Awareness, Engagement And Call-To-Action

Through Empathy



- Traditional Media



- Digital Media



- Influencer Community



- Donor / Partnership



Getting Widows stories

- Video shoot of widows that need help
- Testimonials of people that have benefitted from CBA Foundation



Partnership with Telecommunication company

Use of caller tune and USSD code to raise funds from the Public



Call to action

Leverage the use of static banner/GIF across Google display networks to drive awareness with CTA driving traffic to CBA Foundation website for donation.

HOW IT WORKS

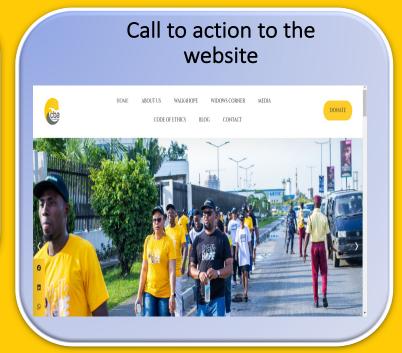
Awareness

To connect with Donors through emotionally video of a widow that needs help in order to build "Awareness" leading to "Action".

To create awareness for the underprivileged widows through testimonials of people who have benefitted from CBA Foundation to enable them register on CBA Foundation website

Engagement

➤ Partner with telecommunication company with the use of caller tune and *456*Amount# and the revenue generated from the caller tune would be donated to CBA Foundation





Media Channels We Will Be Leveraging







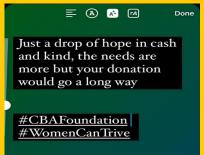






Incite Radio Conversation with OAPS discussing the need support CBA Foundation in order to help underprivileged widows

Have synchronized LED billboards in CBD areas, circulate Information about what is going on via prints.









SUMMARY

Challenge

To create awareness and trigger realization amongst meaningful Nigerians who care, so that they donate online via CBA Foundation website

Objectives

Sustain our support to existing beneficiaries and Identify underprivileged windows who we can support

Solution

Widows Can Thrive
Connecting emotionally with a video of
a woman who needs support and
testimonies of widows who have
benefitted from CBA Foundation

Result

After two months of the Women can thrive campaign in Nigeria

- ➤ 40,000 Nigerians donated via the CBA Foundation USSD Code raising the #25,000,000
- ➤ 20,000 Nigerians visited and donated to CBA Foundation via the website.
- Two other brands showed interest in the women can thrive campaign as their Corporate social responsibility.

